

## Game Plan: Explorer's A Game

EXPLORERS: Players who prefer to investigate their environment, discovering hidden rewards and accumulating knowledge about the way the genre works as a niche and an industry. They enjoy solving puzzles, improving the status quo, and often learn more about the game than the folks in control because they never stop searching for answers and solutions.



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| <input type="radio"/> Action: <b>Thinking</b><br>( <i>know / learn / discover</i> ) | <input type="radio"/> Principle: <b>Wisdom</b>             |
| <input type="radio"/> Social Impulse: <b>Explore</b>                                | <input type="radio"/> Solution: <b>Perception</b>          |
| <input type="radio"/> Impression: <b>Invests attention</b>                          | <input type="radio"/> Goal: <b>Immersion</b>               |
| <input type="radio"/> Mode: <b>Strategic</b>  | <input type="radio"/> Bait: <b>Insight and predictions</b> |
|   | <input type="radio"/> Keirse type: <b>Rational (NT)</b>    |

Explorers dig for treasure, testing and probing the possibilities of the genre community. While their discoveries are invaluable, they can also lose track of the personal connections that hold the industry together. Try not to dissect your gut instincts and emotional links. When someone suggests an opportunity, don't let your preconceptions about the genre get in the way of the human element. Credentials, research, and statistics count, but they aren't infallible.

Your greatest strengths may derive from the fact that you're **abstract and experimental**. You probably like to gather intel and inside scoops that give you an edge, learning the lay of the land and pieces of the puzzle. Your moves may veer off on tangents as you dig for treasure and peel back the industry curtain... When strategizing your A game or making a choice, ask yourself:

- What information and insight do I have about this opportunity? What are the pros and cons? Where can I access additional details and insight?
- What do I know about similar ideas and previous attempts to cover this turf? Who tried and how? Do prior efforts offer any useful map, survey, approach, or data?
- How does this prospect improve on my current effort(s)? Why haven't I investigated this option before? Where does this maneuver take me that I haven't been before?
- Is this within my current capacities? If not, is it worth acquiring the necessary competency to make it happen? How far am I willing to go? What new ground does it break?
- Why does this idea make sense? What information do I have about it? Given my knowledge of the industry and the community, what is the likely return on investment?
- How (and for how long) will this impact my future career? How much room for growth is available? What doors will this open (and close)? How will this develop my know-how?
- How can I map and test the possibilities before committing fully?
- How will this opportunity expand my knowledge and skills? Where does it connect with my current expertise? What kind of terra incognita does it promise?